



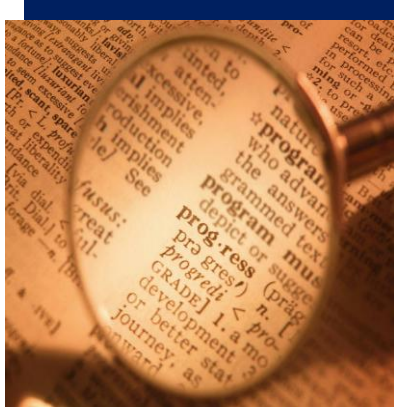
SALMAN SOLUTIONS  
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## SALMAN SOLUTIONS

Salman Solutions is a global business advisory firm. We provide a variety of services, for our clientele, employing a unique service approach. Our expertise extends the business cycle from a start-up developing a business plan and seeking financing, to a mature business requiring a viable exit strategy and succession plan. We partner with our clients to enable them to transform their businesses to the next level. We uniquely craft the correct team, solutions, and processes to ensure success. When our work is complete, the business is in a better place than when we found it, and the client is able to realize and achieve even greater opportunities.

## CLIENTS

Our clients are leaders in their organizations who need, want and are willing to collaborate with trusted experts to advise, delineate, and implement specific actions to achieve their business goals. We have a proven track record of working with C-Level Executives, Management Teams, Entrepreneurs and Small Business Owners.



## AREAS OF PRACTICE

The Salman Solutions team consists of experts in various practice areas. We offer solutions-based and results-driven consulting in the following areas:

- Strategic Planning
- Business Development
- Resource Identification and Management
- Investment Facilitation
- Risk Management
- Financial Process Transformation
- Operational Process Re-Design and Improvement
- Special Projects

## APPROACH

The Salman Solutions approach combines extensive corporate experience with hands-on entrepreneurial freedom of thinking to address the marketplace need for a trusted business advisor. We analyze all aspects of your business (i.e., corporate structure, legal, tax, finance and accounting, human resources, marketing, and public relations, etc.) and create customized solutions.

## INDUSTRIES AND GLOBAL PRESENCE

Our collective industry expertise includes:

- Professional Services (Legal, Financial, Accountancy, Consulting)
- Energy
- Industrial Products, and
- Hospitality and Travel

We partner with various clients in the United States, the Middle East, and China as they tackle the existing challenges of the global economy and require nimble strategies and planning to adapt and realize success.

## CONTACT

We are delighted to visit with any persons to discuss possible alliances, synergies, and service opportunities. Please contact us at [info@salmansolutions.com](mailto:info@salmansolutions.com) or 713.818.5840 for more information.



## SAMIRA ANNE SALMAN

Samira Salman is the Founder and President of **Salman Solutions**. A strategic planner and business development expert, Samira collaborates with businesses to guide them in navigating the evolving marketplace. Samira harnesses 15 years of experience in corporate and tax law, non-profit leadership, and participation in international relations missions to devise best-practices strategies for each client. An avid learner with a thirst for information and understanding, Samira continually educates herself on developments that impact her clients and the marketplace. Her depth of knowledge and her diverse, globally influenced perspective yields solutions that catapult beyond standard approaches.

Samira began her professional career with **Arthur Andersen, LLP** in the mergers and acquisitions tax structuring practice. Her experience in drafting tax opinions, performing corporate tax due diligence analyses, and structuring entities provides a strong foundation for her mastery of the interconnectivity between all aspects of business. Samira transitioned to **Deloitte & Touche, LLP** to develop experience assisting clients in anticipating, preventing, managing, and resolving tax controversies. Through identifying target clients, utilizing networking and affiliations, managing proposals, closing deals, and cultivating on-going trusted business advisor relationships, Samira developed a significant amount of business. To expand her exposure, Samira accepted a position at **KPMG, LLP** in the Oil and Gas federal tax consulting practice. There she provided federal and international tax and Sarbanes-Oxley consulting services to energy clients. Samira also worked with KPMG leadership to develop the Global Oil and Gas Centers of Excellence in Houston, TX. To further develop her extensive career in Energy, Tax, and Business Consulting, Samira transitioned to **Shell Oil Company** as Tax Counsel for Downstream Businesses and Corporate Structure: Retail Stations, Pipelines, Lubricants (Pennzoil and Jiffy Lube), and the tax focal point for Shell's Research Tax Credit advice and yearly study.

In 2007, Samira co-founded **Own Your Bliss, LLC**, a personal development company, and co-authored a book by the same name. In 2008, as her next career challenge, Samira founded her company, **Salman Solutions**. She seized the opportunity to combine her extensive skills sets and network of professional resources to organizations with the need for a trusted business advisor. By developing a "One Stop Business Success Shop" Samira transforms your ideas into actions that drive success.

Samira received an LL.M. in Taxation from the University of Houston after completing her JD, and B.S. in International Trade and Finance with a minor in Economics, from Louisiana State University. She is licensed to practice law in Texas, Louisiana, and before the U.S. Tax Court.

Samira has served in several capacities across multiple professional organizations including the Institute of Management Consultants and the Greater Houston Partnership. Throughout her career she has held many leadership positions within the American, Texas, and Houston Bar Associations and Tax Sections (including the Vice-Chairmanship of the ABA Energy and Environmental Taxes Committee.) She has also participated in the Texas and Houston Young Lawyers Associations and the College of the State Bar of Texas. Samira is a member of the alumni organizations of LSU, U of H, and The American School In Switzerland.

Samira is a patron of the arts, a supporter of her community and is presently serving on or has served on the boards of numerous civic, educational and charitable institutions. These include the Houston Ballet Guild, the Fresh Arts Coalition, the Bilateral U.S.–Arab Chamber of Commerce, the Baylor Teen Health Foundation, the Houston–Abu Dhabi Sister Cities Association, and the LSU 2006–2010 Capital Campaign. Samira enjoys, local culture and the culinary arts, and is an active participant in the Houston Chowhounds and the New Orleans Mardi Gras Krewe of Muses.